

The Procurement Technical Assistance Center (PTAC) of Wayne State University presents:

2022 – 2023 Government Contracting Virtual Training Sessions

If your small business is considering the field of government contracting, we have the course for you!

All sessions are virtual via zoom from your personal device. All are **FREE**, but registration is required one week in advance. Seating is limited, so please register early. Links for sessions will be sent out only to those who register.

Meet the SBA – How to Become a Federal Small Business Contractor

- September 21, 2022 9 am – 10 am
- February 15, 2023 9 am – 10 am

Government Contracting 101: System for Award Management (SAM.gov)

- August 3, 2022 9 am – 10 am
- February 1, 2023 9 am – 10 am

Meet the SBA – Small Business Administration (WOSB Program)

- October 19, 2022 9 am – 10 am
- March 15, 2023 9 am – 10 am

Government Contracting 101: Small Business Administration Programs (SBA)

- September 7, 2022 9 am – 10 am
- March 1, 2023 9 am – 10 am

Government Contracting 101: Finding Opportunities

- October 5, 2022 9 am – 10 am
- April 26, 2023 9 am – 10 am

Government Contracting 101: Proposal Writing and Bidding

- November 2, 2022 9 am – 10 am
- May 24, 2023 9 am – 10 am

Government Contracting 101: Marketing to the Government

- December 7, 2022 9 am – 10 am
- June 21, 2023 9 am – 10 am

Market Research: Unlocking the Keys to Competitive Bidding Part I

- November 16, 2022 9 am – 10 am
- January 11, 2023 9 am – 10 am

Market Research: Unlocking the Keys to Competitive Bidding Part II

- December 14, 2022 9 am – 10 am
- January 25, 2023 9 am – 10 am

Proposal Writing and Bid Package Basics

- August 17, 2022 9 am – 10 am
- June 7, 2023 9 am – 10 am

REGISTRATION IS REQUIRED

Contact the Wayne State PTAC at ptac@wayne.edu to register.

