

The Procurement Technical Assistance Center (PTAC) of Wayne State University presents:

2021 – 2022 Government Contracting Virtual Training Sessions

If your small business is considering the field of government contracting, we have the course for you!

The following courses are offered during the 2021– 2022 academic year and held virtually by Wayne State University. Sessions will be delivered via zoom and your own personal device is required (smartphone, laptop, etc.). These courses are **FREE**, but registration is required one week before the session. Virtual seating is limited to 15 clients, so please register early. Links for sessions will be sent out to those who register the morning of the session.

Meet the SBA – How to Become a Federal Small Business Contractor

- July 14, 2021 10 am – 11 am
- April 13, 2022 9 am – 10 am

Government Contracting 101: System for Award Management (SAM.gov)

- February 23, 2022 9 am – 10 am

Meet the SBA – Small Business Administration Set Asides

- WOSB: August 11, 2021 9 am – 10 am
- 8(a): October 27, 2021 9 am – 10 am

Government Contracting 101: Small Business Administration Programs

- March 23, 2022 9 am - 10 am

Government Contracting 101: Finding Opportunities

- September 15, 2022 9 am - 10 am
- April 27, 2022 9 am - 10 am

Government Contracting 101: Proposal Writing and Bidding

- October 13, 2021 9 am – 10 am
- May 25, 2022 9 am – 10 am

Government Contracting 101: Marketing to the Government

- November 3, 2021 9 am - 10 am
- June 22, 2022 9 am - 10 am

Market Research: Unlocking the Keys to Competitive Bidding

- Overview (Part I): August 25, 2021 9 am - 10 am
- Interactive Demonstration (Part II): September 29, 2021 9 am - 10 am

Compliance for the Small Business Owner

- November 17, 2021 9 am - 10 am
- May 11, 2022 9 am – 10 am

REGISTRATION IS REQUIRED

Contact the Wayne State PTAC at ec3201@wayne.edu or 313-577-0132 to register. All courses are held on the Wayne State University campus – 5057 Woodward, Suite 3101, Detroit, MI. 48202.

